



(Formerly known as MRO-TEK Realty Limited) CIN: L28112KA1984PLC005873

MRO: FS:2025-26: 0068

July 08, 2025

The Manager
Listing Department
National Stock Exchange of India Limited
Exchange Plaza, C-1, Block G
Bandra – Kurla Complex, Bandra (E),
Mumbai – 400 051 Fax No. 022-2659 8237/38

The Manager
Listing Department
BSE Limited
PJ Towers, Dalal Street, Fort
Mumbai – 400 001 Fax No. 022- 2272 3121

Dear Sir,

Sub: - Disclosure under Regulation 30 of SEBI (LODR) Regulations, 2015 – Chairman and Managing Director's outlook on the Company at the Board Meeting held on July 8, 2025

This is to inform that the Chairman & Managing Director of Umiya Buildcon Limited presented his outlook to the Board of Directors at the Board Meeting held on July 8, 2025.

The enclosed speech contains the Chairman's remarks, which cover the Company's performance, key initiatives, and the strategic direction for future growth.

The full details of the Chairman's outlook are available in the attached speech.

Thanking you,

Scrip Code:

NSE : UMIYA-MRO BSE : 532376 Demat ISIN : INE398B01018

For Umiya Buildcon Limited (Formerly known as MRO-TEK Realty Limited)

Prashanth S
Company Secretary & Compliance Officer





Board Meeting Q1 2025-26

Chairman's Brief Notes

The Company has got off to good start this year under the new name of Umiya Buildcon Limited (formerly MRO-TEK Realty Limited). Under brand Umiya, the Company has made a strategic move to diversify to Real Estate. The brand with nearly two decades of experience in commercial and residential development and brings forth the strength to considerably scale up the overall company revenue and growth.

Some of the Company's notable recent initiatives

A. Real Estate.

- 1. Sale of Property: As planned, the Company has successfully executed the sale of the property located at Electronics City and have received the proceeds from the sale. This is in line with the Company's strategy of relocating the Company's manufacturing operations to a more cost-effective and manufacturing centric location. This ₹40.5 crore asset monetisation will help us to deploy the cash flow effectively into strengthening the Company's primary business verticals of Real estate and telecom/Networking infrastructure.
- 2. The Company has launched and commenced construction activities for Umiya Bricklane, a residential project located at Candolim Beach in Goa. The Company has obtained the RERA approval for this project. Designed as a boutique premium living experience, the project marks Umiya Buildcon's formal Real Estate entry under Umiya brand into the holiday home segment.
- 3. Besides this project, the Company is at advanced planning to launch projects in the Uber luxury villa projects in Goa and Bangalore. The project in Goa will be a beach side luxury villa project in Benaulim. The company is also in the process of finalising approval plans for a niche and exclusive uber luxury villa project in North Bangalore.
- <u>B.</u> <u>Telecom</u> As an OEM of Telecom, the Company continues to focus on core technology business under brand MRO-TEK. Some of the Company's notable results
- 1. R&D and Product Development Make in India -: The Company invested significantly into R&D and focused on developing indigenous network products. I am happy to share that the Company has developed its own 1G switch. The firmware development is complete and the switch hardware will be manufactured from component level at the Company's manufacturing facility in Electronics City Bangalore. The Company has also received the Copyright certificate for the Intellectual Property Rights (IPR) of the Product. With this, the Company has added another vital product to its Make in India Class 1 Category. The development is proof of the





company's R&D capabilities and its commitment to Make in India. The Company is now planning to develop more products in the 10 G and 40 G range as part of the Product development Roadmap.

- 2. Pondicherry State Wide Area Network (SWAN): Network Security: Last year, The Company's new product, the Unified Threat Manager device (UTM) was deployed in Pondicherry SWAN (State Wide Area Network) connecting all the Government Departments and end Offices. Government Departments access various applications like ERP and E-Office which are hosted by the State Data Center. As such Network Security is a very critical aspect. The project has been running successfully and has gained customer trust and acceptance. As a show of confidence, the Pondicherry Government has issued an additional order for another 54 sites. The UTMs are gaining much interest and generating several enquiries from Tier 1 Internet Service providers (ISPs) and System Integrators.
- 3. Defence: The Company has developed a Network device for a Large International Defence manufacturer as part of their localization initiative. The device will serve as a part of the Main System and will be fielded in upcoming Defence Tenders. The device was recently successfully tested in Army Field Trials in highly challenging conditions of high altitudes and sub zero temperatures. The Company is confident that the device will be a very competitive fit for upcoming Army Tenders. A winning bid will mean a significant order Value and a foray into the Defence Market. Further, The Company is targeting the product for the foreign markets since there is a good demand for the same in several parts of the world.